

Over 140 Years of Service

ESTABLISHED 1878

THE GEORGE J. FALTER CO.

Wholesalers

410-644-6414

Oldest Candy Distributor in Maryland

Bonus Buy

Look For Our "Bonus Buys" In This Red Circle!

Check Out Our Website:
www.georgejfalter.com

MEMBER of: VISA MasterCard
MD Candy & Tobacco Assoc., M.A.T.C.D.



PRICES GOOD 7/4 - 7/30/2021



DOUBLE PLATINUM
CIGAR WRAPS

11⁶⁹
+ OTP



HERSHEY'S 24 CT.

24705 PayDay
85852 PayDay Chocolatey
30605 Zero

1.35 SRP



17²⁹
BOX

HERSHEY'S 18 CT.

30555 Zagnut
54412 Twizzlers Strawberry
25805 Reese's Pieces

1.35 SRP



12⁹⁹
BOX



5 CIGARS for \$1.00

SAVE .25 PER BOX

When You Buy 24 Boxes Mix or Match!



15 PACKS PER BOX

1710 Black Cherry
1709 Ice
1713 Mango
1753 BeeBerry
1752 Watermelon
1784 Silver
1774 Blue Palma
1773 Wet & Fruity
1762 Strawberry Kiwi
1763 Black
1764 Buzz
1765 OG Kush
1776 Mango Blueberry
1766 Sweet
1767 Ta Ta
1778 Tropical Twist
1768 White Grape
4401 Jamaican Buzz
1771 Mota Island
1721 Russian Gem

PA Price!
8⁴⁹

VA Price!
9⁹⁹

DE Price!
10⁷⁴

MD Price!
13⁷⁴

DC Price!
16²²



ICE CUBES
THIN PACK

6 CT.

93856 Cinnamon
93854 Grape
93850 Peppermint
93852 Spearmint

2.65 SRP



9⁷⁹
BOX

3501 Benson Avenue • Baltimore, MD 21227 • (410) 644-6414 • OPEN 8AM - 4PM Monday thru FRIDAY
After Hour Answering Service • FAX (410) 646-3745 • 1 (800) 322-3491 (in Maryland) • www.georgejfalter.com



SOUR PUNCH
TWISTS

210 CT. 81151 **.05 SRP**

Bonus Buy

7⁵⁹
TUB



SOUR PATCH
Kids

5 OZ.
PEG BAGS

12 CT.

692882 Big Heads
708435 Crush
506225 Original Kids
28700 Tropical
506224 Watermelon

1.59 SRP



11⁵⁹
BOX

SOUR PUNCH
TWISTS

180 CT. 595511 **.15 SRP**

Bonus Buy

12²⁹
TUB



SOUR PUNCH

5 OZ.
PEG BAGS

87344 Assorted
87306 Blue Raspberry
81833 Cherry Lime Cola
87080 Rad Reds
85366 Spicy
87370 Strawberry
87388 Tropical

.99
EACH

1.75 SRP



Bonus Buy



12 CT.

720658 Berry Adventure
77100 Freshmint
77900 Fruit Adventure
77300 Orange
77700 Wintergreen

1.55 SRP

Bonus Buy



10¹⁹
BOX

SOUR PUNCH

STRAWS

24 CT.

33052 Apple
33056 Blue Raspberry
33053 Cherry
33058 Grape
33054 Rainbow
33051 Strawberry
33055 Watermelon

1.29 SRP



Bonus Buy

16³⁹
BOX



X-FREEZE
12 CT.

702820 Strong Mint
702821 Wintergreen

1.55 SRP

10¹⁹
BOX



100 CT.

8980 Assorted

.19
SRP

12⁴⁹
BOX



CANDY

Over 140 Years of Service
UNIVERSITY MICROFILMS
410-644-6414



**300 CT.
ASSORTED
TUB**

**7⁴⁹
TUB**

16400

.05 SRP



Tootsie Roll

36 CT.

28405

1.35 SRP

**25⁶⁹
BOX**

**Bonus
Buy**



**SUGAR FREE
GUM
12 CT.**

711019 Berry Blue
711020 Island Punch
711018 Very Cherry
711021 Watermelon

**11²⁹
BOX**

1.59 SRP



**JUNIOR
MINTS**

24 CT.

21555

1.35 SRP

**16⁴⁹
BOX**

**Bonus
Buy**



**CHARLESTON
CHEW
24 CT.**

17105

1.35 SRP

**16⁴⁹
BOX**

**Bonus
Buy**



See Your Falter Sales Rep
for a Free Rack!

12 CT.

**We Stock Over 40 Different Items
of 2/\$1.00 Bagged Candy!**

**4²⁵
CASE**

**BUTTERSCOTCH
BUTTONS**



DOTS

24 CT.

22405

1.35 SRP

**16⁴⁹
BOX**

**Bonus
Buy**



Cello's

CHANGEMAKERS

72 CT. 16955 .35 SRP

**14⁹⁹
BOX**



**FRUIT
CHEWS**

12 CT.

51951

1.35 SRP

**8³⁹
BOX**



**JUNIOR MINTS DELUXE
CHANGEMAKER**

72 CT. 53007

.35 SRP

**14⁹⁹
BOX**

breath savers

MINTS

24 CT.

38130 Peppermint
38155 Spearmint
38180 Wintergreen

.99 SRP

14⁴⁹
BOX



ASSORTED 5 PACK

11⁹⁹
BOX

18 CT. 61098

1.29 SRP



BIG BAR

24 CT.

62283 Strawberry/Watermelon
62284 Blue Raspberry/Cherry

1.29 SRP



16⁴⁹
BOX



24 CT.

25494 All Pink
26081 Duos
32970 FaveReds
22895 Minis Original
25687 Minis Sour

1.35 SRP



16⁷⁹
BOX



11⁹⁹
BOX

BITES

62704 Fruit
67275 Paradise Blends
1.29 SRP



FILLED ROPES

18 CT. 67274 **1.29 SRP**

11⁹⁹
BOX



36 CT.

34995 Original
35000 Tropical

1.35 SRP

25¹⁹
BOX



11⁹⁹
BOX

XTREMES SOUR BELTS

67823 Rainbow
67824 Blue Raspberry
1.29 SRP



12 CT.

800070 Breadsticks
80080 Pretzel Sticks

1.79 SRP

12⁵⁹
BOX



XTREMES

18 CT. 67844 Bites 67868 Sourfuls **1.29 SRP**





CANDY/SNACKS



24 CT.

25291 Brightside
28481 Smoothies
34916 Sour

1.35 SRP

16⁷⁹
BOX



36 CT.

34917 Original
34915 Tropical
34914 Wild Berry

1.35 SRP

25¹⁹
BOX



BEEF JERKY

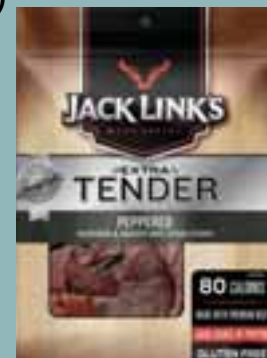
8 CT.

3.25 OZ.

47450 Original
47451 Peppered
47458 Sweet & Hot
47452 Teriyaki
87634 Steak House (2.85 Oz.)
17645 Tender Original
17643 Tender Teriyaki
17636 Tender Peppered

7.29 SRP

36⁹⁹
CASE



PEG BAGS

12 CT.

708436 Crush
692880 Fish Tails
500867 Original Red
669286 Tropical

1.59 SRP



11⁵⁹
BOX



10⁷⁹
BOX

TURKEY STICKS

20 CT. 200326 **.95 SRP**



CLIF BUILDERS BARS

12 CT.

602442 Chocolate Mint
602411 Chocolate Peanut Butter

2.35 SRP

16⁹⁹
BOX



FIRE FRIES

12 CT.

14491 Buffalo
14489 Inferno

13⁹⁹
CASE

1.95 SRP



ANGEL MINTS

110 CT.

11200
.25 SRP

14⁷⁵
BOX





SNACKS



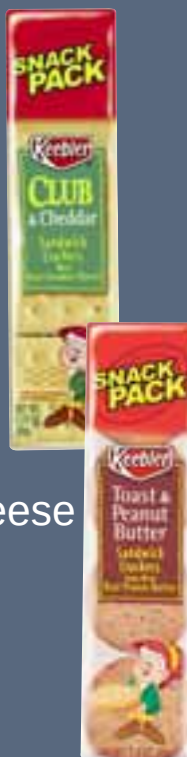
SANDWICH CRACKERS

12 CT.

Bonus Buy
5²⁹
Box

- 432870 Cheese/Cheddar Cheese
- 40810 Cheese/Peanut Butter
- 40820 Club Cracker/Cheddar Cheese
- 40817 Pepper Jack Cheese
- 40811 Toast & Peanut Butter
- 40816 Toasted PB & Jelly

1.09 SRP



GRAB & GO 12 CT. 2.5 OZ.

Bonus Buy

10⁶⁹
BOX

- 584814 Salt & Vinegar
- 499057 BBQ
- 499056 Cheddar Cheese
- 499054 Original
- 499055 Sour Cream & Onion
- 648220 Pizza
- 648219 Jalapeno
- 726124 Scorchin' BBQ
- 726123 Scorchin' Cheese

1.75 SRP



COOKIE DOUGH BITES

5 OZ. PEG BAG

- 40763 Chocolate Chip

2.49 SRP

1⁶⁷
Each

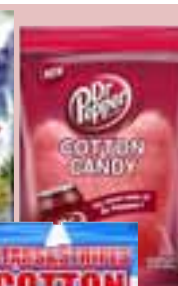


TASTE of NATURE COTTON CANDY 12 CT. 3.1 OZ.

- 12883 Dr. Pepper
- 45270 Hawaiian Punch
- 107261 Stars & Stripes

2.09 SRP

(Clip Strips Are Included)



15⁴⁹
BOX



COOKIES 12 CT.

- 42501 Brownie White Fudge
- 42493 Milk Chocolate
- 42494 Oatmeal Raisin Nut
- 42495 White Chunk Macadamia
- 42505 Dark Chocolate Oatmeal

1.39 SRP



8⁹⁹
Box



CUP CEREAL 6 CT.

- 108638 Apple Jacks
- 106359 Cocoa Krispies
- 106353 Froot Loops
- 106360 Frosted Mini Wheats
- 106357 Frosted Flakes
- 106358 Raisin Bran Crunch
- 106356 Corn Pops
- 106355 Special K

1.79 SRP



5⁹⁹
Box

SNACKS

Over 140 Years of Service
GEORGE & VALTIER
410-644-6414



**SOFT
BAKED
MINI
COOKIES**



**4⁸⁹
Box**

6/3 CT.

663924 Double Chocolate
587026 Chocolate Chip

1.69 SRP



Dunkaroos

**12 CT.
1.5 OZ.
717944
1.99 SRP**

**12⁹⁹
BOX**

**FIBER ONE
CHEWY GRANOLA BAR**

**10⁹⁹
BOX**

16 CT.
485742 Oats & Chocolate
1.29 SRP



General
Mills

MILK 'n CEREAL BARS

12 CT.

**6³⁹
Box**

18582 Cinnamon Toast Crunch
18581 Honey Nut Cheerios

.99 SRP



**12²⁹
BOX**

SWEET & SALTY

6 CT. 3.25 - 3.5 OZ.

693404 Chocolate Peanut Butter
693397 Caramel

3.19 SRP



**POUND CAKE
SLICES**

12 CT. 4 OZ.

428830
All Butter
2.19 SRP

**16¹⁹
BOX**

428827
Lemon
1.99 SRP

**14⁶⁹
BOX**



**PULL-APART ICED
CINNAMON ROLL**

12 CT. 4 OZ.

588858
2.19 SRP

**8¹⁹
Box**

**ICED CAKE
SQUARES**

6 CT.

**5⁸⁹
Box**



663345 Birthday Cake
535524 Red Velvet
663350 Lemon
480500 Banana
480510 Carrot
480515 Chocolate
696325 Strawberry
663351 Pumpkin Spice
725667 Chocolate PB
714356 Brownie/Brookie

1.79 SRP



**CRUNCHY GRANOLA
BARS**

18 CT.

19604 Dark Chocolate & Oats
19555 Oats 'n Honey
19605 Peanut Butter

1.09 SRP

**9⁷⁹
Box**



CHEWY GRANOLA BARS

**SWEET & SALTY
CHEWY GRANOLA BARS**

16 CT.
42068 Almond 42067 Peanut
1.09 SRP



**8⁷⁹
Box**



GROCERY



While Supplies Last!

BBQ SAUCE
18 OZ.

1026160 Original
105923 Honey

2.79 SRP

.89
EACH

Bonus Buy



KETCHUP

20 OZ.

86184

2.46 SRP

.99
EACH



.87
EACH



PORK & BEANS

16 OZ.

10140416

1.29 SRP



MARACHINO CHERRIES

6 OZ.

42832

1.81 SRP

1.09
EACH



SALT & PEPPER SHAKERS

5 OZ.

4245901

2.49 SRP

1.49
EACH



MARSHMALLOWS

10 OZ.

82150

1.49 SRP

.93
EACH



La CHOY SOY SAUCE

10 OZ.

10310205

2.77 SRP

1.81
EACH



SWEET RELISH

16 OZ.

77241

2.39 SRP

1.49
EACH



FRENCH'S

WORCESTERSHIRE

10 OZ.

365187

2.72 SRP

1.74
EACH



OLD BAY SEASONING

6 OZ.

10641443

5.09 SRP

2.96
EACH



PLASTIC 9" PARTY PLATES

15 CT.

3045846

3.79 SRP

2.49
EACH



OLD BAY HOT SAUCE

5 OZ.

712378

2.69 SRP

1.69
EACH



PLASTIC CUTLERY

24 CT.

10790339 Assorted

.99
EACH

1.59 SRP



DIAL LIQUID FOAMING ANTIBACTERIAL HAND SOAP

7.5 OZ.

60858

3.59 SRP

2.49
EACH



PAPER PLATES

70 CT.

32001

1.99 SRP

1.36
EACH



1 LB.
598052
3.25
SRP

2²⁹
EACH

BLUE BONNET MARGARINE
1 LB. QUARTERS
55222 **1.75 SRP**

1¹³
EACH

CHEESE SINGLES
16 OZ.
7533816 Yellow American
5.59 SRP

3⁸⁹
EACH

BREAD
8 CT. 20 OZ.
475936 Wheat
475937 White
ROLLS
8 CT. 12 OZ.
575619 Hamburger Buns
575611 Hot Dog Buns
2.89 SRP
****These Items Come FROZEN and UN-DATED!
Shelf Life is 60 Days Once Thawed.
Retailer is Responsible for Dating!*

15²⁹
BOX

GONNELLA INDIVIDUALLY WRAPPED HOT DOG BUNS
56 CT. 1.5 OZ. 613997

10⁹⁶
BOX

CRACKER BARREL CHEESE
8 OZ. BLOCK
160586 Sharp
5.09 SRP

3⁵⁹
EACH

BEEF HOT DOGS
15 OZ. PACKAGE
8/1
1593640
5.45 SRP

3⁷⁹
EACH

SOUR CREAM
8 OZ. TUB 180552 **1.69 SRP**

.89
EACH

TOTINO'S PIZZA ROLLS
7.5 OZ.
63393 Cheese
63703 Combo
11453 Pepperoni
2.45 SRP

1⁵⁹
EACH

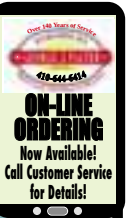
SWANSON HUNGRYMAN DINNER
16 OZ.
1765231 Meatloaf Dinner
7136785 Salisbury Steak Dinner
1765230 Turkey Dinner
4.69 SRP
1765222 Classic Fried Chicken Dinner
5.59 SRP

3⁰⁹
EACH

3⁵⁹
EACH



SEASONAL



Order Your
Foam Coolers
NOW!

THE WARM WEATHER IS HERE!

Make Sure You Are Stocked Up To Take Care of Your Customers' Needs!

• Due to bans may NOT be sold in all areas.

14 QUART

12 CT. CASE

46580 **4.19 SRP**



29⁹⁹
CASE

26 QUART

12 CT. CASE

46575 **5.65 SRP**



39⁹⁹
CASE

**24 CAN
AMERICAN FLAG**

12 CT. CASE

46585 **12.99 SRP**



90⁹⁹
CASE

SANITIZING & PPE



**HAND SANITIZER
CAPNA GEL**

**EACH
GALLON**

67857

28⁹⁹
EACH

**HAND SANITIZER
VALM with ALOE**

**12 CT.
8 OZ.**

67854

**NOW
ONLY!** **29⁹⁹**
CASE

**FACE MASK
BLACK CLOTH**

**24 CT.
PACKAGE**

67858

29⁹⁹
PKG.

**HAND SANITIZER
GEL**

**24 CT.
2 OZ.**

67853

39⁹⁹
EACH

**HAND SANITIZER
VICTORY LIQUID**

**12 CT.
750 ML.**

67849

74⁹⁹
EACH

**FACE MASK
KN95**

**FDA CERTIFIED
1/EACH**

67855

5³⁹
EACH

**WIPES
DISINFECTANT**

12/80 CT.

63235

48⁹⁹
EACH

**WIPES
ALCOHOL
RESEALABLE**

1/50 CT.

67851

4⁶⁹
EACH



ANYTIME IS SNACKING TIME!

CLASSIC AMERICAN SNACKS
SINCE 1921...
TRY SOME TODAY!



100 YEARS... LIVING LIFE WISELY

**We Stock the Following
1.19 BIG MUNCH
Products!**

**All Big Munch
Items are Now...**

**.87
EACH**

**Buy 12 of Any
1 Variety &
Pay Only...**

**.79
EACH**

- 41227192 Honey BBQ Potato Chips
- 41227683 White Cheddar Popcorn
- 41227299 Onion Rings
- 41227246 Hot Cheese Popcorn
- 41228033 Sour Cream & Onion Ridgies Chips
- 41228030 Original Potato Chips
- 41228132 BBQ Potato Chips
- 41228034 Puffed Cheez Doodles
- 41228131 Salt & Vinegar Potato Chips
- 41228035 Crunchy Cheez Doodles
- 41228120 Honey BBQ Puffed Cheez Doodles
- 41227175 Butter Popcorn
- 41228039 Natural Dipsy Doodles
- 41228138 Hot N Honey Puffed Cheez Doodles
- 41228031 Onion & Garlic Potato Chips
- 41227109 Barbecue Dipsy Doodles
- 41224173 Extreme Potato Chips
- 41224142 Roasted Green Pepper Chips



**We Also Stock the Following
2.00 LINE**

- 41227304 Onion Rings 5 Oz.
- 41228408 Original Kettle Chips 5 Oz.
- 41228581 BBQ Kettle Chips 5 Oz.
- 41228430 BBQ Potato Chips 5.75 Oz.
- 41228591 Puffed Cheez Doodles 6 Oz.
- 41227417 Sour Cream & Onion Ridgies 5.75 Oz.
- 41227836 White Cheddar Popcorn 4.5 Oz.
- 41227046 Jalapeno Kettle Chips 5 Oz.
- 41227409 Onion & Garlic Potato Chips 5.75 Oz.
- 41227427 Cheddar & SC Ridgie Chips 5.75 Oz.
- 41227023 Bravos Stadium Nacho 6.5 Oz.
- 41227397 Bravos Nacho Cheese 6.5 Oz.
- 41227557 Original Ridgie Chips 5.75 Oz.
- 41227835 Butter Popcorn 5 Oz.
- 41228277 Hot Cheese Popcorn 4.5 Oz.
- 41223039 Hickory BBQ Chips 5 Oz.
- 41223046 Southern Peach Habanero Chips 5 Oz.
- 41224197 Extreme Potato Chips 5 Oz.
- 41224159 Roasted Green Pepper Chips 5 Oz.

**1.43
EACH**



2.29 SRP

- 41228162 Restaurant Style
Tortilla Chips 11 Oz.

**1.60
EACH**

**Empty Cardboard Big Munch Displays
#41200002 Free of Charge
2' and 3' Wire Racks & POS Available...
Ask Your Falter Sales Rep!
Due To Current Manufacturing Issues,
Some Products May NOT Be Available!**

DIPS

EACH 8.5 OZ. CAN

- 41228206 French Onion

2.69 SRP

**1.99
EACH**

EACH 15 OZ. JAR

- 41228163 French Onion
- 41228603 Spinach
- 41228168 Salsa Con Queso

3.49 SRP

**2.61
EACH**



SALSA

**EACH
16 OZ.**

- 41207850 Medium
- 41207860 Mild

2.99 SRP

**2.10
EACH**



We Are Offering to Our Valued Retailers... THE PERFETTI CANDY CONTEST!



To Be Eligible
to Enter The Contest, The Retailer
Will Need to Purchase at Least...

**\$200 Over a 2 Month Period
From July - September 2021**

From The Perfetti Products Listed!

1st PLACE: \$500 Falter Bucks

2nd PLACE: \$300 Falter Bucks

3rd PLACE: \$200 Falter Bucks

AIRHEADS ASST.

18-Pk/Box

61098



AIRHEADS BITES

18/Box

67204 Fruit

67275 Paradise Blends



AIRHEADS

36/Box

8195 Blue Raspberry

8199 Cherry

8196 Strawberry

8202 Watermelon

8198 Green Apple



8197 White Mystery

8190 Grape

8200 Orange

AIRHEADS XTREMES

18/Box

67844 Bites

67868 Sourfuls



AIRHEADS GUM

12/Box

15769 Blue Raspberry

15712 Cherry

1615725 Raspberry Lemonade

15705 Watermelon



AIRHEADS BIG BAR

24/Box

62284

Blue Raspberry/Cherry

62283

Strawberry/Watermelon



AIRHEADS XTREMES BITES KING SIZE

18/Box 67845



AIRHEADS PEG BAGS

Each/6 Oz.

67838

Bites Berry

67206

Bites Fruit

678524

Filled Bites

67838

Xtremes Berry

67861

Xtremes Blue Raspberry

611514

Gummies Fruit

61084

Mini Stripes Bar

61158

Paradise Blends

67860

Sourfuls



AIRHEADS CHANGEMAKER GRAVITY DISPLAY

60/BOX 67037



MENTOS GUM

10/Box

63645

Pure Fresh Mint

63619

Pure Fresh Spearmint

63655

Pure Fresh Wintergreen

63625

Red Fruit/Lime



MENTOS ROLLS

15/Box

24189 Cinnamon

24180 Mint

24187 Spearmint

24184 Green Apple

24181 Mixed Fruit

24183 Strawberry



Falter Bucks to be Used for Future Purchases!



FOOD SERVICE



It's That Time of Year Again to Replenish Your Slush Products!

Take Advantage of the Tiered Pricing

TIERED PRICING ON 6 - 1/2 GALLON CASE

SINGLE CASE
PRICE
\$59⁹⁸
PER CASE

5 CASE
PRICE
\$54⁹⁸
PER CASE

10 CASE
PRICE
\$49⁹⁸
PER CASE

Slush Flavors: 6 - 1/2 Gallon Per Case

#172735	Blue Raspberry	#171535	Cherry
#176635	Kiwi Strawberry	#176535	Mango
#171536	Pina Colada	#171538	Sour Green Apple
#171537	Watermelon	#170735	Cotton Candy
#171135	Orange		

TIERED PRICING ON BAG/BOX SLUSH BAG/BOX 3 Gallon/Case

172745 Blue Raspberry
171545 Cherry

5 CASE
PRICE
\$52⁴²
PER CASE

10 CASE
PRICE
\$47⁶⁵
PER CASE

Don't Forget The Accessories:

#211724	Slush Cup & Dome Lid Holder	Each
#211002	Slush Lid for Mix Jug F217 63mm White	Each
#214006	Slush Mix Jug w/Lid HedPack 2.5 Gal	Each
#65512	Cups Clear Plastic 12 Oz. (12PX)	1000/Case
#65515	Cups Clear Plastic 16 Oz. (16PX)	1000/Case
#65525	Cups Clear Plastic 20 Oz. (20PX)	600/Case
#65230	Lids F/Dart Clear Cup Dome w/Hole (DLW626)	1000/Case
#55267	Lids F/Dart Clear Cup Straw Slot	1000/Case
#74603	Straws/Spoon Straw 8"	400/Box
#74602	Straws/Spoon Straw 10 1/4"	300/Box

**Deli
EXPRESS.**

HOT & COLD for LUNCH or DINNER WEDGES

377329	Tuna Salad on Wheat 5 Oz.
377330	Chicken Salad 5 Oz.
377331	Ham & Cheese Wedge 4 Oz.
377332	Deli Club Turkey 4.4 Oz.
377334	Turkey & Cheese Wedge 4.2
400340	Egg Salad 4.8 Oz.

MEGA

400747	Turkey & Cheese 6 Oz.
377337	Ham & Cheese 6 Oz.

HOT SANDWICHES

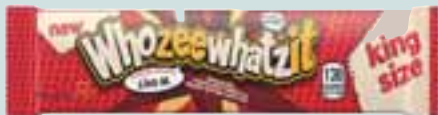
377322	Double Charbroil 6 Oz.
377325	Cheeseburger 7.4 Oz.
515209	Charbroil XXL w/Cheese 9.6 Oz.
515210	Chicken XXL w/Cheese 9.5 Oz.



FOCUS ITEMS

Are You Carrying These
**GREAT SELLING
ITEMS**
In Your STORE?

JULY



HERSHEY

20220	Whatchamacallit King Size	18/Bx
44379	Whozeewhatzit King Size	18/Bx
24718	PayDay King Size	18/Bx
85854	PayDay Chocolatey King Size	18/Bx

KELLOGG'S

726119	Rice Krispies Big Bar Chocolate Chip	12/Bx
726121	Rice Krispies Big Bar Cocoa w/M&M's	12/Bx
726118	Rice Krispies Big Bar Double Chocolate	12/Bx
726117	Rice Krispies Big Bar Original	12/Bx
726120	Rice Krispies Big Bar Original w/M&M's	12/Bx
691513	RX Bar Blueberry	12/Bx
691516	RX Bar Chocolate Sea Salt	12/Bx

JACK LINKS

87745	Beef Jerky Original 1.25 Oz.	10/Bx
87749	Beef Jerky Teriyaki 1.25 Oz.	10/Bx

CHATTANOOGA

557782	Moon Pies Banana	9/Bx
557780	Moon Pies Chocolate	9/Bx
557784	Moon Pies Strawberry	9/Bx
557781	Moon Pies Vanilla	9/Bx

JUST BORN

227900	Mike and Ike Berry Blast	24/Bx
20725	Mike and Ike Hot Tamales	24/Bx
22775	Mike and Ike Original	24/Bx
22778	Mike and Ike Tropical	24/Bx

PROMOTION in MOTION

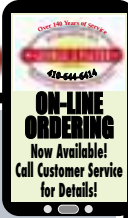
12521	Sour Jacks Peg Bag Original 5 Oz.	Each
12528	Sour Jacks Peg Bag Green Apple 5 Oz.	Each
12529	Sour Jacks Peg Bag Wild Berry 5 Oz.	Each
12523	Sour Jacks Peg Bag Watermelon 5 Oz.	Each

PERFETTI

24189	Mentos Cinnamon	15/Bx
24184	Mentos Green Apple	15/Bx
24180	Mentos Mint	15/Bx
24181	Mentos Mixed Fruit	15/Bx
24187	Mentos Spearmint	15/Bx
24183	Mentos Strawberry	15/Bx



HEALTH & BEAUTY



Johnson & Johnson
BAND-AID
6/60 CT.
62622
3.55 SRP

11⁹⁹
6 PK



OLD SPICE
STICK
3 PK. 2.25 OZ.
62161 **3.75 SRP**



7⁴⁵
3 PK

Johnson & Johnson
BAND-AID
12/8 CT.
60740 **1.09 SRP**

TRAVEL SIZE

6⁹⁹
BOX



ALWAYS PANTY LINERS
THIN REGULAR
20 CT.
433114 **1.60 SRP**



1¹⁴
EACH

Johnson & Johnson
FIRST AID KIT 6 CT
472767 **1.59 SRP**

5²⁹
BOX



CALAMINE
LOTION
6 OZ.
14787 **2.25 SRP**



1⁵⁸
EACH

NEOSPORIN
1st AID OINTMENT
61233 **6.49 SRP**

3⁹⁹
EACH



ZANTAC
8 CT.
30038 **7.99 SRP**



5⁷¹
EACH

CREST TOOTHPASTE
.85 OZ.
59515 **1.09 SRP**

.78
EACH



CARMEX
LIP BALM
12/.35 OZ.
58999 **1.85 SRP**



15³¹
BOX

PEPTO BISMOL
8 OZ.
61585 **6.59 SRP**

4⁵³
EACH



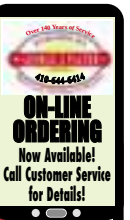
MENNEN
SPEED STICK
6 CT. 1.8 OZ.
61167 **2.99 SRP**



12³⁶
BOX



GENERAL MERCHANDISE



FIRE UP THAT GRILL... IT'S BBQ TIME!



20 LB. LUMP
EACH 46566
22.85 SRP

13⁸⁴
EACH

BRIQUETS
6/5 LB.
46568 **4.39 SRP**

15⁹⁶
BALE

5/10 LB.
46569 **7.13 SRP**

21⁵⁹
BALE

1/20 LB.
376940 **12.62 SRP**

7⁶⁴
BALE

CHARCOAL LIGHTER FLUID

12/32 OZ.
46573 **4.49 SRP**

35⁷²
CASE

ADVERTISING MATCHES

40 - 50 CT. BOXES

2521

1.59 SRP

35⁴⁹
BOX



FIREWOOD BUNDLE

46500

5.99
SRP

3⁷⁹
BUNDLE



BARS RADIATOR STOP LEAK 5.5 OZ.

70235 **2.69 SRP**

1⁸⁴
EACH



TIRE FOAM 20 OZ.

3⁷¹
EACH

77735
5.19 SRP



BLACK MAGIC TIRE WET 23 OZ.

22010 **6.85 SRP**

4⁷²
EACH



1 PACK 24 CT.

70577	Bayside Breeze
101550	Black Ice
10324	Caribbean Colada
70568	Coconut
10282	Cotton Candy
17347	Daisy Fields
10316	Green Apple
70503	Morning Fresh
70504	New Car
10319	Peachy Peach
10945	Pride
70579	Rainforest
70501	Royal Pine
70502	Strawberry
70500	Vanillaroma

1.45 SRP



14⁵⁵
BOX



BEVERAGES



Ask Your Falter Sales Rep for Details on Quantity Discount Specials!



7³⁹
CASE

700 ML SPORTS CAP

24 CT. 436710 **.79 SRP**



7⁷⁹
CASE

1 LITER

18 CT. 436716 **1.19 SRP**



3⁸⁹
CASE

16.9 OZ.

24 CT. 436700 **.69 SRP**



COKE PRODUCTS

12 CT.
12 OZ. CANS

44195 Classic Coke
44240 Diet Coke
44840 Sprite

.95 SRP



5⁹⁹
CASE



24 CT. 8.4 OZ.

44189 Original
44182 Blueberry
44197 Yellow

24 CT. 8.25 OZ.

44187 Sugar Free



Bonus Buy

3³⁹
CASE

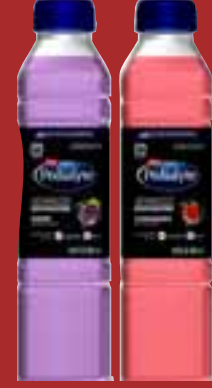


ADVANCED HYDRATION

12 CT. 16.9 OZ.

719184 Apple
719186 Coconut
719183 Grape
719185 Strawberry

2.89 SRP



Bonus Buy

16⁹⁹
CASE



24 CT. 16.9 OZ.

43656 Original
43333 Lime
43626 Watermelon
385248 Peach

1.69 SRP



18⁹⁹
CASE



PURE WATER

24 CT. 22.5 OZ. BOTTLES

43542 Blueberry
43538 Cherry Blast
43537 Kiwi Strawberry
43541 Peach
43539 Strawberry Watermelon

1.00 SRP

JUICE

24 CT. 22.5 OZ. BOTTLES

43519 Apple
43533 Blue Cherry Lemonade
43534 Blue Pom Lemonade
43502 Fruit Punch
43531 Mean Green
43513 Grape
43501 Kiwi Strawberry
43504 Mango
43503 Pineapple
43506 Pink Lemonade
43507 Raspberry
43535 Strawberry Lemonade
43505 Tea Sweet
43508 Watermelon



14⁹⁹
CASE



14⁹⁹
CASE

1.00 SRP

24 OZ. SPORT CAP

24 CT.

43641

.99

SRP

5⁷⁹
CASE



1.5 LITER

12 CT.

43644

1.49

SRP

8⁴⁹
CASE



SANPELLEGRINO

4/6 CT.

11.15 OZ. CANS

100353 Arancita Rossa (Blood Orange)
100692 Aranciata (Orange)
100694 Limonata (Lemon)
100407 Pompelmo (Grapefruit)
100358 Meograno E Arancia (Pom & Orange)
100359 Arancia & FicoD'India (Orange & Prickly Pear)

1.39 SRP

16⁹⁹
CASE



COUNTRY TIME LEMONADE

24 CT.

20 OZ. BOTTLES

44528 Original
44529 Strawberry
44530 Blueberry

.89 SRP

12⁷⁹
CASE



12 CT.

15.2 OZ.

43870 Apple
43862 Cranberry
43845 Grape
43850 Orange
43849 Orange Pineapple
43875 Ruby Red Grapefruit
43860 Strawberry/Kiwi

2.15 SRP



13⁷⁹
CASE

Bonus Buy



CLEANING SUPPLIES



PALMOLIVE PRO
LIQUID DISH SOAP
GALLON BOTTLES

54200

14⁹⁹
EACH

PURE BRIGHT
GERMICIDAL
BLEACH

6/1 GALLON PER CASE

604035

15²⁹
CASE



SANITIZING
TABLETS

150 CT. BOTTLE

69783

6³⁹
EACH



TIDE 2X
ULTRA LIQUID

32 LOAD 50 OZ.

17023

16.52 SRP

10⁶⁹
EACH



OVEN & GRILL
CLEANER

GALLON BOTTLE

54012

6⁹⁹
EACH



CLOROX
CONCENTRATED BLEACH

3 CT. 121 OZ.

135034

8.49 SRP

17²⁹
CASE



**Great for All
Summer Activities!**

SOFT PLASTIC CUPS

1000 CT. CASE

16 OZ. 65510

86⁹⁹
EACH



PAPER GOODS/FOOD SERVICE

QUARTER FOLD
LUNCHEON NAPKINS



**500 CT.
PKG.**

50549

2⁸⁹
PKG

**6000 CT.
CASE**

50550

33⁹⁹
CASE

VINTAGE BRAND MEDIUM CUTLERY
1000 CT. CASE

55130 Forks

55140 Knives

55150 Soup Spoons

55160 Teaspoons

9⁴⁹
CASE



PAPER GIANT
WRAPPED STRAWS

10 1/4"

300 CT. BOX 55509



13⁹⁹
BOX



POLY FOOD
BAGS 4x2x8

1000 CT. CASE

51025

13⁴⁹
CASE



20-30 GALLON
WHITE CAN LINERS

200 CT. CASE

58024



19⁹⁹
CASE



**10# DRAWSTRING
ICE BAGS**
500 CT. CASE
 51076

61⁹⁹
 CASE

PANDA
**ULTRA PREMIUM
BATH TISSUE**
POLY PACKED 6/4 PKs.
 50636 **4.35 SRP**

12⁹⁹
 BND.

**WHITE CENTERPULL
TOWELS**
6 ROLLS PER CASE
 50582

22⁹⁹
 CASE

**PLENTY
PAPER TOWELS**
15 CT. BUNDLE
 50594 **1.85 SRP**

15⁹⁹
 BND.

REGULAR BAGS
at Low, Low, Prices!

2 LB.	500 CT.	50720	8.49
4 LB.	500 CT.	50760	11.89
5 LB.	500 CT.	50780	12.89
6 LB.	500 CT.	50800	14.49
8 LB.	500 CT.	50820	16.49
12 LB.	500 CT.	50860	20.99

EXTRA HEAVY DUTY BAGS

12 LB. HEAVY	400 CT.	23.99
	50960	
20 LB. SHORT BEER	300 CT.	47.49
	51001	
25 LB. SHORT BEER	300 CT.	39.79
	51011	

**CAFE G
FOAM**

12 OZ.	1000 CT.	61⁹⁹ CASE
12X16G	64078	
16 OZ.	1000 CT.	79⁹⁹ CASE
16X16G	64079	
20 OZ.	500 CT.	49⁹⁹ CASE
20X16G	64081	
16 EL WHITE CAPPUCCINO LID	1000 CT. CASE	48⁹⁹ CASE
	64236	

**9" JUMBO
TOILET
TISSUE**
12 CT. CASE
 50649

19⁹⁹
 CASE

MINI 50+3 FREE!

2633

BUY 1 at
36⁴⁹

BUY 2 at
35⁹⁹

BUY 3 at
35⁶⁹



REGULAR 50+3 FREE!

2571

BUY 1 at
44⁹⁹

BUY 2 at
44³⁵

BUY 3 at
43⁹⁹



LARGE CIGAR PREMIUM HAND ROLLED

1287

PA Price!
22³⁵

VA Price!
27⁰⁵

MD Price!
25⁸⁸

DE Price!
29⁴⁰



10/10 PACKS

1138 Sweets
 1141 Jamaican Blaze
 1137 Slims Rum
 1142 Sweet Filter

VA Price!
61⁹⁸

MD Price!
59²⁶

PA Price!
64⁰⁸

DE Price!
67⁴³



MD FILTERED
PRICE!
89²³

JULY SALE PRICING!

60/2 PK. TOWER

1144 Sweets
 1146 Jamaican Blaze
 1133 Slims Rum
 1123 Sweet Filter

60/2 PK. JARS

1270 Sweets
 1273 Jamaican Blaze
 1271 Slims Rum
 1272 Sweet Filter

VA Price!
77⁸⁰

MD Price!
74³⁵

DE Price!
84⁷⁰

PA Price!
79⁶⁰

DC Price!
94⁰⁰

MD FILTERED
PRICE
112³⁰



ROGUE

NICOTINE ON DEMAND

NICOTINE POUCHES

**2.00
OFF
PER ROLL**

THIS PRODUCT IS 100% GUARANTEED!



5154 Mango 3mg
 5155 Mango 6mg

5156 Peppermint 3mg
 5157 Peppermint 6mg

5158 Wintergreen 3mg
 5159 Wintergreen 6mg

5160 Honey Lemon 3mg
 5161 Honey Lemon 6mg

OCB

ORGANIC HEMP

4828
1¼

17⁷⁹
+ OTP

4829
King Slim



OCB

VIRGIN CONES

4943
King

24⁶⁹
+ OTP

4944
1¼

25⁹⁹
+ OTP



CONES

4303
King

24⁶⁹
+ ОТП

4304
1 $\frac{1}{4}$

25⁹⁹
+ OTP



4 ACES PIPE TOBACCO

16 OZ. BAGS

3012	Regular
3013	Mint
3014	Gold
3033	Turkish

**.50
OFF**



6 OZ. BAGS

3002	Regular
3003	Mint
3004	Gold

.25
OFF



DOUBLE WIDE 24 CT

2620

34⁰⁹
+ 0TP

DOUBLE WIDE 50 CT

2640

67⁷⁵
+ ОТП

SLOW BURN

24 CT

2606

34⁰⁹
+ 0TP

1½ 1¼
24 CT

2600 $1\frac{1}{2}$
2610 $1\frac{1}{4}$

34⁰⁹
+ 0TP



TOP^{28⁵⁰ + OTP} TOP-O-MATIC

3759

28⁵⁰
+ OTP





TOBACCO & CIGARS

Applicable "STATE" OTP Taxes
Included Except Where Noted!



HAT'S OFF FILTERED CIGARS

2201 Regular
2202 Menthol
2207 Mild



VA Price!
11³³

DE Price!
12⁰⁵

MD Price!
14⁹³

DC/PA PRICE
IS MORE DUE TO
HIGHER TAX



CIGARETTE PAPERS

2870



**MARYLAND
ONLY!**

BUY 1 at
35⁶⁵

BUY 2 at
35⁵⁰

BUY 3 at
35¹⁸

ALL OTHER STATES

BUY 1 at
23⁴⁹

BUY 2 at
23³⁴

BUY 3 at
23⁰²

*Prices
Subject
to Change

WILDHORSE CIGARETTES

107 Gold Box Kings
127 Gold Box 100's
121 Green Box Kings
129 Green Box 100's
130 Menthol
Silver 100's
123 Red Box 100's
106 Red Box Kings
128 Silver Box 100's



**1⁵⁰
OFF**

SHIELD CIGARETTES

743 Blue Box King
716 Menthol Green King
708 Red Box King
744 Blue 100's
757 Menthol
Green 100's
731 Menthol
Silver 100's
742 Red 100's
719 Silver 100's



WILDHORSE PREMIUM PIPE TOBACCO

6 OZ. BAG

3960 Regular
3961 Smooth
3962 Menthol



**.50
OFF**

16 OZ. BAG

3965 Regular
3966 Smooth
3967 Menthol



**1⁰⁰
OFF**



5

**15 CT
2 PK.**

PRE-PRICED .99

1546 Sweet
1544 Natural
1549 Honey Berry
1885 Russian Gem
3489 Banana
3292 Grape
3293 Vanilla



PA Price!
7⁹⁹

VA Price!
9⁴⁹

DE Price!
10²⁴

MD Price!
13²⁴



5 for 1.49

5265 Mango
5269 OG Kush
5266 Silver
5267 Sweet
5268 White Grape



**SAVE
25¢ PER BOX
when you buy 24 boxes
Mix or Match!**

MD Price!
13⁷⁴

DC Price!
16²²

TOBACCO & CIGARS

Applicable "STATE" OTP Taxes
Included Except Where Noted!



**REGULAR
50 CT. TRAY**

2513



**MINI
50 CT. TRAY**

2514



Buy 1 at
44²⁹
TRAY

Buy 2 at
43⁶⁹
TRAY

Buy 3 at
43³⁹
TRAY

Buy 1 at
36³⁹
TRAY

Buy 2 at
35⁸⁹
TRAY

Buy 3 at
35⁶⁴
TRAY

SWEDISH MATCH



**FOIL FRESH
CIGARS**

SAVE on 5 PACKS

4853 Natural
4855 Wild Berry
4851 Cognac

4854 Sweet Aromatic
4856 White Russian



**LEAF
3 for 1.79
PRE-PRICED**

4169 Original
4168 Honey
4174 Sweet Aromatic

**LEAF
10/3 PACK
NON-PRICED**

2196 Honey
2178 Original
2189 Sweet Aromatic



WARNING: THIS PRODUCT CONTAINS NICOTINE. NICOTINE IS AN ADDICTIVE CHEMICAL



3501 Benson Avenue • Baltimore, MD 21227
(410) 644-6414

OPEN 8AM - 4PM Monday thru FRIDAY After Hr. Answering Service FAX (410) 646-3745
1 (800) 322-3491 (In Maryland) www.georgejfalter.com



Bonus Buy **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy** **BONUS BUYS!** **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy**

Bonus Buy
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CHECK OUT THE



ITEMS!!!



SEE
PAGE
9



SEE
PAGE
12



CANDY CONTEST!