

Over 145 Years of Service

ESTABLISHED 1878

THE GEORGE J. FALTER CO.

Wholesalers

georgejfalter.com 410-644-6414

Oldest Candy Distributor in Maryland

FALL KICK-OFF SALE!

TOUCHDOWN

Bonus Buy
Look For Our "Bonus Buys" In This Red Circle!

Check Out Our Website:
www.georgejfalter.com

PRICES GOOD 9/1 - 9/27/2024

BACK AT FALTER! NON TOBACCO-NO OTP!

15 CT.
4/.99 PER BOX

4555	Plain Jane
4556	Grape Burst
4557	California Dream
4562	Sweet
4558	Tropical Breeze
4559	Endless Summer

NEW LOWER PRICE!

7⁹⁹ EACH

Reese's BIG CUP KING SIZE

16 CT.

95341	Chocolate Lava
25217	w/Caramel
24989	w/Pretzels
48501	w/Pieces
22916	w/Reese's Puffs

2.89 SRP

27⁹⁹ BOX

SHOW

ADDITIONAL SEPTEMBER SAVINGS!
.50 OFF BOX

FLAT WRAPS 25/3 PACK

4427	Blue Palma	PA Price! 11⁰⁶
4426	Blueberry	VA Price! 8⁸⁶
4428	Chocolate	DE Price! 11³²
4429	Kiwi Strawberry	MD Price! 13⁷⁴
4430	Kush	DC Price! 16⁵⁸
4431	Mango	
4432	Purple	
4433	Sweet	
4434	Watermelon	
4435	Wet Cherry	
4436	Wet & Fruity	
4437	White Grape	
4438	Zero	

FLAVORED TOBACCO ITEMS NOT AVAILABLE IN D.C.

HERSHEY'S GUMMIES PEG BAGS

PEG BAGS JOLLY RANCHER

557090	JR Very Berry
702622	JR Original
85912	JR Sour Lemonade
85916	JR Awesome Reds
55710	JR Sours

TWIZZLERS

94350	Gummies Mix
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3.19 SRP

1⁷⁵ EACH

3501 Benson Avenue • Baltimore, MD 21227 • (410) 644-6414

After Hour Answering Service • FAX (410) 646-3745 • 1 (800) 322-3491 (in Maryland) • www.georgejfalter.com



CANDY



ON-LINE ORDERING
Now Available!
Call Customer Service
for Details!

Tootsie

POPS
100 CT.

13255

15⁹⁹
BOX
.29 SRP

Bonus Buy



Tootsie

FROOTIES
360 CT. BAG

- 7824 Apple
- 7830 Blue Raspberry
- 7915 Grape
- 7855 Lemon Lime
- 7857 Mango
- 7935 Punch
- 7858 Sour Cherry
- 7955 Strawberry
- 7852 Strawberry Lemonade
- 7899 Watermelon

7¹⁷
BOX

.05 SRP



12 CT.

- 64370 Swinging Sloth
- 62970 Paint Splash
- 48570 Soda Can
- 48770 Flip Phone
- 49770 Quick Blast
- 54470 ICU Cyclops Monster
- 58870 Ooze Tube
- 64666 Peek A Poo
- 68870 Sour Ooze Tube
- 91175 Sour Flush
- 91176 Flash Pop
- 91177 Sweet Soaker

13⁷⁸
BOX

1.69 SRP

HALLS
PEG BAGS

NEW!

2⁸⁰
EACH

- 778367 Elderberry Immune
- 778368 Strawberry Lemonade

4.09 SRP



2 for \$2

12 CT.

- 602655 Candy Corn
- 602658 Cherry Sours
- 602659 Cherry Slices
- 602663 Blue Sharks
- 602667 Apple Rings
- 602668 Orange Slices
- 602674 Starlight Mints
- 602675 Peach Rings
- 602676 Red Fish
- 602677 Butterflies
- 602679 Watermelon Rings
- 602680 Burnt Peanuts
- 602681 Lemon Drops
- 602683 Root Beer
- 602685 Fireballs
- 602686 Butterscotch
- 602687 Caramel Creams
- 602688 Peppermint Twists
- 602689 Bit-O-Honey
- 602690 Gummy Worms
- 602691 Brite Worms
- 602692 Gummy Bears
- 602694 Cinnamon Bears
- 602695 Jelly Beans
- 602696 Sour Bears
- 602697 Circus Peanuts
- 610104 Fruit Slices
- 610115 Super Bubble
- 610117 Peppermint Puffs
- 610119 Gum Drops
- 610120 Spice Drops
- 610127 Sour Worms
- 610140 Smarties
- 610151 Caramels



8⁰²
CASE

PEG BAGS

67206	Bites Fruit
61158	Bites Paradise
678524	Filled Bites
67860	Sourfuls
67838	Xtremes Berry
67861	Xtremes Blue Raspberry
67272	Filled Ropes

1⁶⁹

EACH

2.75 SRP

18⁶⁹

BOX

CHANGEMAKER

60 CT.

57330

.55 SRP

KING SIZE

with WAFFLE CONE PIECES

18 CT.

454321

2.89 SRP

31⁵⁹

BOX

36 CT.

8195	Blue Raspberry
8199	Cherry
8202	Watermelon
8197	White Mystery

6⁵⁹

BOX

.35 SRP

KING SIZE VANILLA

24 CT.

22807

2.89 SRP

41⁹⁹

BOX

18 CT.

67204	Bites Fruit
67275	Bites Paradise
67824	Xtreme Belts Blue Raspberry
67844	Xtreme Bites

16⁷⁹

BOX

1.75 SRP

FLAVOR SHIFTERS

A Flavor Changing Gum

6 CT. TRAVEL CUPS

702064	Berry to Cool Mint
702040	Wintergreen to Cool Mint

5.49 SRP

19⁵⁹

BOX

GEMS

COUGH DROPS

12 CT.

17202	Cherry
171024	Honey Lemon

.85 SRP

5⁶⁵

BOX

SPARKLING

Tingling Seltzer Sensation

8 CT.

72706	Pineapple Mango
72507	Raspberry Lemon

2.79 SRP

13⁹⁹

BOX

TURTLES

24 CT.

28410	Original
574068	Sea Salt

2.29 SRP

33⁷⁹

BOX

GUMMI BEARS

12 CT.

720593

1.55 SRP

9⁷⁹

BOX



CANDY



ON-LINE ORDERING
Now Available!
Call Customer Service for Details!



PEG BAGS

- 701389 Gummi Bears
- 701390 Gummi Worms
- 701394 Sour Bears
- 709700 True to Fruit Bears

.89 EACH

1.39 SRP



CHEWS 24 CT.

- 22510 Berrytasty
- 22310 Original
- 22410 Sour
- 53180 Tropics

1.89 SRP



Bonus Buy

24.49 BOX



46.59 BOX

48 CT. 34955 1.85 SRP



24 CT.

- 34880 Almond
- 56374 Peanut Brownie
- 59549 Pecan

23.29 BOX

1.85 SRP



SHARE SIZE 24 CT.

- 13057 Almond
- 56377 Brownie Peanut
- 34980 Original
- 56048 White Chocolate
- 59552 Pecan

2.79 SRP



39.99 BOX



12 CT. 3 OZ.

1.79 SRP



12.59 BOX



PEG BAGS 7 OZ.

- 56372 Original
- 11743 Tropics
- 57874 Magic Sticks
- 57843 Fruit Strips

3.79 SRP



Bonus Buy

2.39 EACH



MIKE and IKE CHANGEMAKERS 24 CT.

- 48544 Berry
- 48546 Cherry
- 49110 Orange
- 48543 Original
- 49107 Sour Lemon
- 48547 Sour Watermelon
- 48545 Tropical
- 48541 Hot Tamales

3/.99 SRP



5.11 BOX

CANDY

ON-LINE
ORDERING
Now Available!
Call Customer Service
for Details!

**BEER
NUTS**
BRAND SNACKS

CASHEWS

12 CT.
2 OZ.

20³⁹
BOX

40215
2.99 SRP



**BEER
NUTS**
BRAND SNACKS

VALUE BAG

12 CT.
5.5 OZ.

19⁹⁹
BOX

40213
2.95 SRP



**BEER
NUTS**
BRAND SNACKS

BAR MIX

12 CT. 3.25 OZ.

20⁵⁹
BOX

30648 Original
32648 Habanero
2.95 SRP



Flipz



PEG BAGS

562703 Dark Chocolate
18166 Milk Chocolate
18154 White Fudge
725245 Stuff'd Peanut Butter
742910 Stuff'd White Peanut Butter

2⁷⁵
EACH

4.59 SRP

**BEER
NUTS**
BRAND SNACKS

BAR MIX

12 CT. 3.25 OZ.

20⁵⁹
BOX

30648 Original
32648 Habanero
2.95 SRP



JACK LINK'S

BEEF STEAKS

12 CT.
1 OZ.

15⁹⁹
BOX

32300 Peppered
400200 Original
401300 Sweet & Hot
207400 Teriyaki

2.29 SRP



BEEF JERKY

10 CT. 1.25 OZ.

87745 Original
87749 Teriyaki

25⁹⁹
BOX

4.35 SRP



2.29 SRP

Mamba

MAMBA COUNTER DISPLAY

56624

24 CT.

53180 Tropics
22510 Berrytasty
22410 Sour
22310 Original



STORCK Q3 RETAILER CONTEST

To Be Eligible
to Enter The Contest, The Retailer
Will Need to Purchase at Least...
\$200 Over a 3 Month Period
From July - September 2024
From The Storck Products Listed!

1st PLACE: \$500 Falter Bucks
2nd PLACE: \$300 Falter Bucks
3rd PLACE: \$200 Falter Bucks

7 OZ. PEG BAGS

56372 Original
11743 Tropics
57843 Fruit Strips
57874 Magic Sticks

CHANGEMAKERS

30143 Original 53210 Tropics



**Werther's
Original**

ROLL

30155

PEG BAGS

35438 Original
37210 Soft



FALTER BUCKS TO BE USED FOR FUTURE PURCHASES!



SNACKS



ON-LINE ORDERING
Now Available!
Call Customer Service
for Details!

CHEEZ-IT

Bonus Buy

9⁹⁹ EACH

CLUB CRISPS

6 CT. 2 OZ.

768939 Ranch
768938 Sea Salt



PUFF'D

6 CT. 3 OZ.

741401 Double Cheese
741402 White Cheddar



SNAP'D

6 CT. 2 OZ.

689108 Double Cheese
689109 Cheddar Sour Cream & Onion
726122 Jalapeno Jack

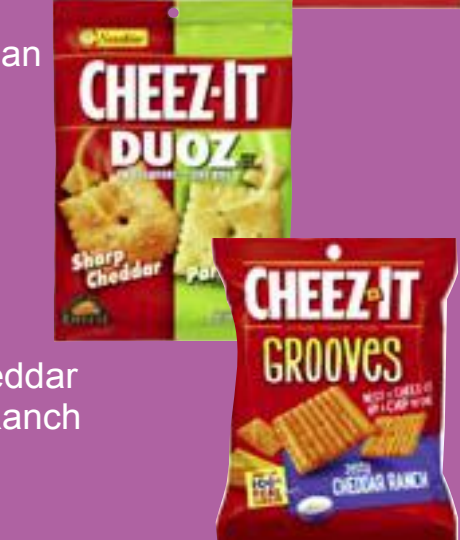


SNACK MIX

6 CT.

4.5 OZ.

484408 Original Baked
501115 Double Cheddar

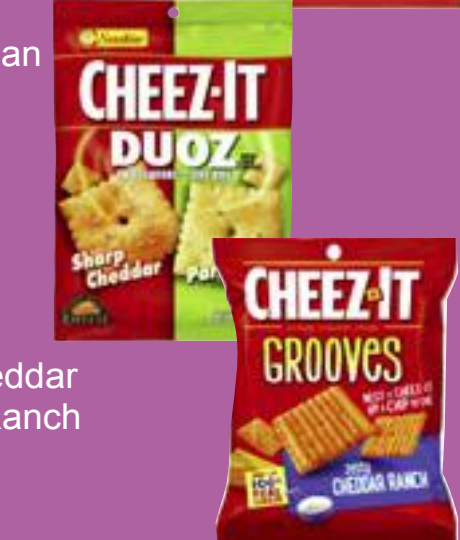


DUOZ

6 CT.

4.3 OZ.

496956 Cheddar Parmesan
650994 Bacon Cheddar



GROOVES

6 CT.

3.2 OZ.

599358 Sharp White Cheddar
599357 Zesty Cheddar Ranch



3.09 SRP



SNACK MIX

7 CT.

5.5 OZ.

15⁹⁹ BOX

728486 Spicy Italian
693421 Chipotle Cheddar
693420 Deli Mustard
782253 **COMING SOON...**
Aged Cheddar



4.19 SRP



BIG BAR

12 CT.

726118 Double Choc.
726117 Original
741405 Rainbow

13⁴⁹ BOX

2.29 SRP



CHEEZ-IT

7 OZ.

GRAB BAGS

Recloseable-Peggable
Stand Up Bag

6 CT. 7 OZ.

709790 Extra Toasty
431109 Cheddar Jack
431009 Original
551067 White Cheddar



14⁹⁹ BOX

4.09 SRP

OREO

PICKLES
JUMBO SIZE #6
12 CT.

- 42957 Warheads
- 42963 Dill
- 42967 Hot
- 42966 Kosher
- 42968 Sour



Bonus Buy

9⁶⁹
BOX

1.89 SRP

OREO

EXTRA LARGE
PICKLES #10s
12 CT.

- 42982 Hot
- 42983 Sour
- 42987 Kosher
- 42988 Dill



9⁹⁹
BOX

1.99 SRP

OREO

While Supplies Last!

KING SIZE WINTER OREO
12 CT. 762435 **2.89 SRP**

18⁷⁹
BOX



7⁹⁹
BOX

BELVITA
BREAKFAST BISCUITS
8 CT.

- 725634 Cranberry Orange
- 551856 Blueberry
- 569559 Cinnamon Brown Sugar

SANDWICH COOKIES
8 CT.

- 678755 Dark Chocolate

1.99 SRP



HONEY BUNS
6 CT.

- 399314 Jumbo Glazed
- 604527 Grand Iced

1.99 SRP

9 CT.

- 399316 Jelly Swirl

1.99 SRP



6⁵⁹
BOX

10⁰⁹
BOX



BOXED PIES
12 CT. 4 OZ.

- 14030 Apple
- 14032 Cherry
- 14036 Chocolate
- 14033 Boston Cream Duos
- 14035 Berry
- 14034 Lemon

1.29 SRP

Bonus Buy

7⁹⁹
BOX

HONEY BUN
DONETTES

EACH/10.5 OZ. BAG

- 770919
- 10 CT. BOX**
- 770920 Mini Donettes



6 CT.

- 590579 Snoballs
- 590572 Choc. Ding Dongs
- 590586 Cinnamon Roll

BUNDTTS 8 CT.

- 741521 Lemon Drizzle
- 741520 Strawberry Cheesecake
- 755968 Chocolate

2.29 SRP

Bonus Buy

7⁹⁹
BOX



GROCERY



**ON-LINE
ORDERING**
Now Available!
Call Customer Service
for Details!



**Bonus
Buy**



**MINI
RAVIOLI**

15 OZ. 10150511 **3.29 SRP**

**1⁰⁹
EACH**

HORMEL CHILI

15 OZ.
107850 No Beans

4.19 SRP

**2⁷⁹
EACH**



15 OZ.
107582 with Beans
3.35 SRP

**2³⁴
EACH**

**PEARL MILLING
COMPLETE PANCAKE
& WAFFLE MIX**

32 OZ.

735566
5.29 SRP

**3⁶⁹
EACH**



**VELVEETA
SHELLS & CHEESE
MICRO**

10 CT.
2.39 OZ.
500026
2.79 SRP

**17⁵⁹
BOX**



**HORMEL
CORNER
BEEF CANNED**

12 OZ.
743181
6.85 SRP

**4⁷⁴
EACH**



**PEARL MILLING
ORIGINAL
SYRUP**

12 OZ.
735551
3.99 SRP

**2⁶⁹
EACH**



**FOLGERS COFFEE
CLASSIC ROAST
AUTOMATIC DRIP**

11.3 OZ.
CAN
10330551
7.69 SRP

**5⁰⁹
EACH**



**PENNSYLVANIA
DUTCH
NOODLES**

12 OZ.
114054
3.89 SRP

**2⁴⁹
EACH**



**LaCHOY
SOY SAUCE**

10 OZ.
10310205
3.09 SRP

**1⁸⁹
EACH**



**SHAKE
'n BAKE**

5.5 OZ.
10520355
Original Chicken
5.39 SRP



**3⁷⁶
EACH**

**OLD EL PASO
TACO
DINNER
KIT**

8.8 OZ.
10310636
5.79 SRP

**3⁶⁹
EACH**



**Hunt's
MANWICH**

15 OZ.
114640
2.95 SRP

**1⁸⁹
EACH**



**Kraft
MAC & CHEESE**

7 OZ.
Blue Box
115708
2.69 SRP

**1⁴⁹
EACH**



**Libby's
VIENNA
SAUSAGE**

4.6 OZ.
10130419
1.25 SRP

**.75
EACH**



**ARM & HAMMER
BAKING
SODA**

**1⁰⁹
EACH**



16 OZ.
121043
1.65 SRP

4⁴⁹ EACH

BUTTER
SALTED QUARTERS
16 OZ. 600644 **7.39 SRP**

RAPA SCRAPPLE
1 LB. EACH
 598052 **3.69 SRP**

2⁴⁹ EACH

BACON
12 OZ.
 6787853 **5.25 SRP**

3⁵⁹ EACH

SWANSON HUNGRYMAN DINNERS
16 OZ.
 1765231 Meatloaf Dinner
 7136785 Salisbury Steak Dinner
 1765230 Turkey Dinner
5.69 SRP

3⁹⁹ EACH

1765222 Classic Fried Chicken Dinner
6.49 SRP

4⁵⁹ EACH

SAUSAGE
2 - 5 LB CASE
 403764 Spicy 5/1
53⁹⁹ BOX

CHEESE CUBES
6 CT. 2 OZ.
 691999 Extra Sharp Yellow
 692000 Aged Reserve White Cheddar
2.29 SRP

8⁹⁹ BOX

PHILADELPHIA CREAM CHEESE
8 OZ. BLOCK
 35942 **5.69 SRP**

3⁹⁴ EACH

BACON
8 OZ.
 373159 **5.75 SRP**

3⁷⁹ EACH

ALL BEEF HOT DOGS
16 OZ. 8/1
 6753899 **5.59 SRP**

3⁸⁵ EACH

FROZEN

ENTREES
8.6 - 12.6 OZ.
 364815 Mac & Cheese
4.29 SRP

2⁸⁹ EACH

366342 Spaghetti & Meatballs
 504283 French Bread Pepperoni Pizza
 365657 Salisbury Steak w/Mac & Cheese
 365656 Baked Chicken Breast
 374434 Creamed Chipped Beef
 366341 Lasagna w/Meat Sauce
 366344 Lean Cuisine Baked Chicken
 365655 Roast Turkey Breast
4.89 SRP

3³² EACH



61098



18/BOX

67204 Fruit
67275 Paradise Blends

18/BOX

67844 Bites



12/BOX

15769	Blue Raspberry
1615725	Raspberry Lemonade
15705	Watermelon



ROLLS
15/Box

24189 Cinnamon	24184 Green Apple
24180 Mint	24181 Mixed Fruit
24183 Strawberry	24185 Rainbow



18/BOX

67845



**AIRHEADS
PEG BAGS
EACH/6 Oz.**

67838	Bites Berry	
67206	Bites Fruit	
678524	Filled Bites	
67838	Xtremes Berry	
67861	Xtremes Blue Raspberry	
611514	Gummies Fruit	
61084	Mini Stripes Bar	
61158	Paradise Blends	
67860	Sourfuls	



AIRHEADS CHANGEMAKER GRAVITY DISPLAY

60/BOX 67037



10/BOX

63645	Pure Fresh Mint
63619	Pure Fresh Spearmint
63655	Pure Fresh Wintergreen
63625	Red Fruit/Lime



6 / BOX

61130	Sour Grape
63635	Sour Strawberry
1659238	Citrus with Vitamins
1659262	Berry with Vitamins





MORE DEALS!



ON-LINE ORDERING
Now Available!
Call Customer Service for Details!



\$2.49 LINE

1.68 EACH

- 41227304 Onion Rings 5 Oz.
- 41228430 BBQ Potato Chips 4 Oz.
- 41228591 Puffed Cheez Doodles 5 Oz.
- 41227417 Sour Cream & Onion Ridgies 4 Oz.
- 41227836 White Cheddar Popcorn 3.875 Oz.
- 41227409 Onion & Garlic Potato Chips 4 Oz.
- 41227427 Cheddar & SC Ridgie Chips 4 Oz.
- 41227557 Original Ridgie Chips 4 Oz.
- 41227835 Butter Popcorn 4.25 Oz.
- 41228277 Hot Cheese Popcorn 3.875 Oz.
- 41227556 Salt & Vinegar Chips 4 Oz.
- 41227554 Honey BBQ Chips
- 41228592 Crunchy Cheese Doodles



DIPS



- 41228206 French Onion 8.5 Oz. Can SRP 3.29 **2.35 Ea.**
- 41228163 French Onion 15 Oz. Jar SRP 4.99 **3.60 Ea.**
- 41228168 Salsa Con Queso 15 Oz. Jar SRP 4.99 **3.60 Ea.**
- 41207850 Medium Salsa 15 Oz. Jar SRP 4.99 **3.60 Ea.**

**THE NIGHTS ARE GETTING COOLER...
KEEP WARM WITH HOT**

CAPPUCCINO



Equipment Options Available
For Purchase.
Please Contact Your George
Falter Sales Rep for Details

6-2 LB/CASE

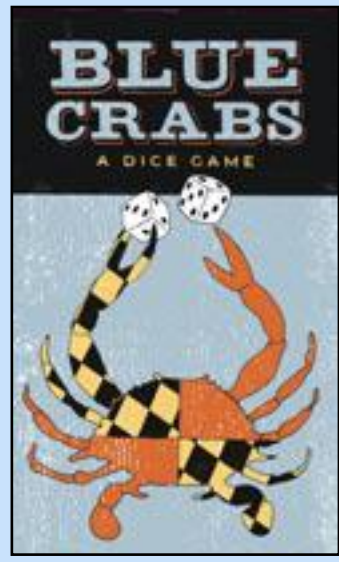
- 82317 Hot Chocolate
- 82210 English Toffee
- 82000 French Vanilla
- 82203 Hazelnut
- 82206 Mocha
- 82204 Original
- 82238 Peppermint Pattie
- 82017 Pumpkin Pie
- 82229 Salted Caramel
- 82213 White Chocolate Caramel



Blue Crabs... Maryland's Dice Game

GREAT ON THE GO IMPULSE ITEM!

Perfectly Themed to Catch the Buyers Eye and to Celebrate
The Rich Culture of Maryland and the Chesapeake Bay



12 CT. DISPLAY
(Small Footprint)

26754

**GAME COMES COMPLETE
WITH EVERYTHING YOU
NEED IN THE PACKAGE...**

Dice, Score Card,
Pencil and Instructions

5.99 SRP



Blue Crabs
is the First
Game in a
New Line
of
Collectable,
Travel
Sized Dice
Games!

**ONLY
\$3.99
Each!**

**47.88
DISP**



We Are Offering to Our Valued Retailers... THE PERFETTI CANDY CONTEST!

To Be Eligible
to Enter The Contest, The Retailer
Will Need to Purchase at Least...

**\$200 Over a 3 Month Period
From July - September 2024**

From The Perfetti Products Listed!

1st PLACE: \$500 Falter Bucks

2nd PLACE: \$300 Falter Bucks

3rd PLACE: \$200 Falter Bucks

AIRHEADS ASST.

18-Pk/Box

61098



AIRHEADS BITES

18/Box

67204 Fruit

67275 Paradise Blends



AIRHEADS XTREMES

18/Box

67844 Bites



AIRHEADS GUM

12/Box

15769 Blue Raspberry

1615725 Raspberry Lemonade

15705 Watermelon



AIRHEADS XTREMES BITES

KING SIZE

18/Box 67845



PEG BAGS

Each/6 Oz.

67838

Bites Berry

67206

Bites Fruit

678524

Filled Bites

67838

Xtremes Berry

67861

Xtremes Blue Raspberry

61158

Paradise Blends

67860

Sourfuls



AIRHEADS CHANGEMAKER GRAVITY DISPLAY

60/BOX 67037



mentos

GUM 10/Box

63645

Pure Fresh Mint

63619

Pure Fresh Spearmint

63655

Pure Fresh Wintergreen

63625

Red Fruit/Lime



GUM 6/BOX

61130

Sour Grape

63635

Sour Strawberry

1659238

Citrus with Vitamins

1659262

Berry with Vitamins



ROLLS

15/Box

24189 Cinnamon

24180 Mint

24183 Strawberry

24184 Green Apple

24181 Mixed Fruit



FALTER BUCKS TO BE USED FOR FUTURE PURCHASES!

WEDGES
5 - 6.5 OZ.
 491178 Albacore Tuna
 491181 Mega Italian
 581942 Ham & Swiss
 581943 Turkey & Cheese

WRAPS
8 - 8.6 OZ.
 552414 Italian Style
 636721 Turkey Club
 655577 Chicken Caesar
 658185 Buffalo Chicken

SLIDERS (KINGS HAWAIIAN)
4.3 OZ.
 716798 Ham & Swiss
 716807 Turkey & Cheddar

SUBS
6 OZ.
 771782 Italian
 772780 Ham & Swiss
 771781 Turkey & Provolone

WEDGES
4.2 - 6 OZ.
 377329 Tuna Salad
 377330 Chicken Salad
 377331 Ham & Cheese
 377332 Deli Club
 Turkey, Ham & American
 377334 Turkey (White)
 & American
 400340 Egg Salad
 400747 Mega White Turkey &
 Cheese on wheat
 771783 Roast Beef & American
 on Wheat
 377337 Mega Smoked Ham
 & American

THE GEORGE J. FALTER SLUSHY PROGRAM - A GREAT PROFIT MAKER!

**Slush Mix Flavors
(All 6 - 1/2 Gallon)**
 #172735 Blue Raspberry
 #171535 Cherry
 #170735 Cotton Candy
 #171335 Grape
 #176635 Kiwi Strawberry
 #171435 Lemonade
 #176535 Mango
 #171135 Orange
 #171536 Pina Colada
 #171635 Strawberry
 #171538 Sour Green Apple
 #171537 Watermelon

#211724	Slush Cup & Dome Lid Holder	Each
#214006	Slush Mix Jug w/Lid HedPack 2.5 Gal	Each
#65230	Lids F/Dart Clear Cup Dome w/Hole (DLW626)	1000/Case
#55267	Lids F/Dart Clear Cup Straw Slot	1000/Case
#74602	Straws/Spoon Straw 10.25"	300/Box

TIERED PRICING
6 - 1/2 GALLON CASE

SINGLE CASE PRICE
\$70⁵⁸
PER CASE

5 CASE PRICE
\$64⁶⁹
PER CASE

10 CASE PRICE
\$58⁸¹
PER CASE

Need Equipment?
Contact Your GJF Sales Rep!



FOCUS ITEMS for AUGUST



PIM

105092	Peg Welch's Fruit Snacks Berries 'n Cherries 5 Oz.	12/Bx
105094	Peg Welch's Fruit Snacks Grape 5 Oz.	12/Bx
105091	Peg Welch's Fruit Snacks Island Fruits 5 Oz.	12/Bx
105098	Peg Welch's Fruit Snacks Mixed Fruits 5 Oz.	12/Bx
105096	Peg Welch's Fruit Snacks Strawberry 5 Oz.	12/Bx
105095	Peg Welch's Fruit Snacks Super Fruits 5 Oz.	12/Bx
41253	Peg Welch's Juicefuls Berry Blast 4 Oz.	12/Bx
41252	Peg Welch's Juicefuls Island Splash 4 Oz.	12/Bx
41251	Peg Welch's Juicefuls Mixed Fruit 4 Oz.	12/Bx



JUST BORN

49534	Theater Box Mike & Ike Berry 4.25 Oz.	12/Bx
49356	Theater Box Mike & Ike Mega 4.25 Oz.	12/Bx
49360	Theater Box Mike & Ike Mega Sour 4.25 Oz.	12/Bx
42312	Theater Box Mike & Ike Original 4.25 Oz.	12/Bx
49134	Theater Box Mike & Ike Tropical 4.25 Oz.	12/Bx
495403	Theater Box Mike & Ike Watermelon 4.25 Oz.	12/Bx
42309	Theater Box Hot Tamales 4.2 Oz.	12/Bx
49538	Theater Box Mike & Ike Jolly Joes 4.25 Oz.	12/Bx



CHARMS

27155	Sugar Babies	24/Bx
27205	Sugar Daddy	24/Bx
395685	Razzles	24/Bx
6123	Nik-L-Nip	18/Bx



PERFETTI

63645	Mentos Gum Pure Fresh Mint	10/Bx
63619	Mentos Gum Pure Fresh Spearmint	10/Bx
63655	Mentos Gum Pure Fresh Wintergreen	10/Bx
63625	Mentos Gum Red Fruit Lime	



STORCK

22510	Mamba BerryTasty Chews	24/Bx
22310	Mamba Fruit Chews	24/Bx
22410	Mamba Sour Fruit Chews	24/Bx
53180	Mamba Tropics Chews	24/Bx



JACK LINKS

87749	Beef Jerky Teriyaki 1.25 Oz.	10/Bx
-------	------------------------------	-------

HERSHEY

21753	Reese's Dipped Animal Crackers Oz.	12/Bx
214661	Pretzels Reese's Dipped 4.25 Oz.	12/Bx
84330	Pretzels Hershey Chocolate Dipped 4.25 Oz.	12/Bx
21462	Pretzels Cookies 'n' Creme Dipped 4.25 Oz.	12/Bx
25402	Hershey's Popped Snack Mix 4 Oz.	Ea
25401	Reese's Popped Snack Mix 4 Oz.	Ea





HEALTH & BEAUTY



ON-LINE ORDERING
Now Available!
Call Customer Service
for Details!

CLARITIN

5's
TABLETS

7⁰²
EACH

38705 9.49 SRP



SCRUBBING BUBBLES

25 OZ.

137088 4.89 SRP



3⁷¹
EACH

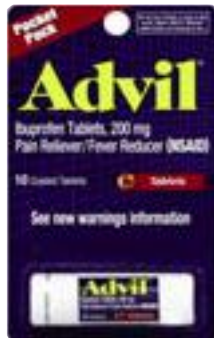
ADVIL

TABLETS

POCKET PACK 10's

58089 3.19 SRP

2³²
EACH



DAWN

7.5 OZ.

10364071
2.29 SRP

1⁶⁴
EACH



BAYER

ASPIRIN 24's

58820

5.99 SRP



4¹²
EACH

Joy

DISHWASHING DETERGENT

11 OZ.

10670605

2.27 SRP

1⁶²
EACH



EXCEDRIN

EXTRA STRENGTH

CAPLETS 24'S

59961 9.59 SRP



6¹⁸
EACH



DOWNY

19 OZ.

1355170 April Fresh

4.99 SRP

3⁶⁸
EACH

ALWAYS

PANTY LINERS

433114 Thin, Regular 20 Ct.

1.76 SRP

1²⁶
EACH



BOUNCE

FABRIC SOFTENER SHEETS

15 CT.

10701129 1.65 SRP



1¹³
EACH

Carmex

LIP BALM

12 CT. .35 OZ.

58999 1.99 SRP

16⁷⁷
BOX



RAID

WASP & HORNET

14 OZ.

72299 7.79 SRP



5⁷⁷
EACH



GENERAL MERCHANDISE



ON-LINE ORDERING
Now Available!
Call Customer Service
for Details!



Little Trees®

24 CT.

- 70577 Bayside Breeze
- 101550 Black Ice
- 10324 Caribbean Colada
- 70568 Coconut
- 10282 Cotton Candy
- 10316 Green Apple
- 70503 Morning Fresh
- 70504 New Car
- 10319 Peachy Fresh
- 70579 Rainforest
- 70501 Royal Pine
- 70502 Strawberry
- 70500 Vanillaroma

1.65 SRP



16⁸²
BOX

KOTEX

**PREMIUM PADS
ULTRA THIN**

678663 **5.99 SRP**

3⁸⁹
EACH



**PREMIUM TAMPONS
SUPER ABSORBANT**

732962 **7.78 SRP**

5²⁹
EACH



ADVERTISING MATCHES

40/50 CT. BOXES

2521

1.79 SRP

41³⁹
BOX



CHARCOAL

6/5 LB. 46568 **5.89 SRP**

5/10 LB. 46569 **9.26 SRP**

BRIQUETS

1/20 LB. 376940 **16.74 SRP**

LUMP

1/20 LB. 46566 **26.86 SRP**

21³⁸
BALE

28⁰⁴
BALE

10¹⁴
EACH

16²⁷
EACH

DRANO LIQUID

32 OZ.

3732572

4.27 SRP

3⁰⁵
EACH



**ALL MAKES
& MODELS**

42⁶⁴
CASE

OMNI ANTIFREEZE & COOLANT

50/50 6 CT. 1 GALLON

70530 **10.69 SRP**



BRAKE FLUID

6 CT. 12 OZ.

18669

4.19 SRP

16⁷⁹
CASE





BEVERAGES



Ask Your Falter Sales Rep for Details on Quantity Discount Specials!



EXTRA STRENGTH 12 CT. BOX

- 757290 Tidal Twist
- 753533 Hawaiian Breeze
- 783188 Cherry
- 703043 Orange
- 507267 Grape
- 718128 Berry
- 578714 Sour Apple
- 605670 Strawberry Watermelon
- 616825 Peach Mango
- 633383 Blue Raspberry
- 716679 Strawberry Banana
- 707134 Tropical Burst
- 735865 Watermelon

3.59 SRP **23³⁹ CASE**



COKE PRODUCTS

24 CT. 20 OZ. BOTTLES

- 440108 Coke
- 440110 Diet Coke
- 44570 Cherry Coke
- 440115 Sprite
- 440118 Sprite Zero

2.05 SRP **27⁴⁹ CASE**



25⁹⁹ CASE

24 CT. 20 OZ. BOTTLES

- 440116 Grape
- 440109 Orange
- 440161 Pineapple
- 440160 Strawberry

1.89 SRP



13⁹⁹ CASE

12 CT. 16 OZ.

- 43613 Berry Blend
- 43617 Fruit Medley
- 43611 Strawberry Kiwi
- 43610 Tropical Blend

2.15 SRP



Tropicana JUICES

12 CT. 15.2 OZ.

- 43870 Apple
- 43862 Cranberry Juice Cocktail
- 43845 Grape
- 43850 Orange
- 43849 Orange Pineapple
- 43875 Ruby Red Grapefruit
- 43860 Strawberry Kiwi

2.89 SRP



19³⁹ CASE



ORIGINAL STRENGTH 12 CT. BOX

- 500181 Berry
- 218123 Grape
- 418127 Citrus Lime
- 218135 Pomegranate

3.19 SRP



19⁷⁹ CASE

PRE-PRICED .99 24 CT.

23.5 OZ. CANS

- 44754 Fruit Punch
- 44758 Grape
- 44751 Green Tea
- 44756 Mango
- 44762 RX Energy
- 44750 Southern Tea
- 44761 Strawberry Kiwi
- 44757 Tea w/Lemon
- 44753 Watermelon
- 44752 Half & Half Lemonade Tea
- 44755 Orangeade



17⁹⁹ CASE



4/6 CT. 11.15 OZ.

22⁴⁹ CASE

- 100363 Aranciata Rossa Blood Orange
- 100692 Aranciata Orange
- 100694 Limonata Lemon
- 100407 Pompelmo Grapefruit
- 100358 Melograno E Aranica Pom & Orange
- 100359 Arancia & Fico D/India Orange & Prickly Pear

1.79 SRP





PAPER GOODS/FOOD SERVICE



ON-LINE ORDERING
Now Available!
Call Customer Service
for Details!



PURE BRIGHT GERMICIDAL BLEACH

32 OZ. BOTTLE

604034

2.91 SRP

1⁷⁹
BOX

Bonus Buy

CLEAR CUPS & LIDS

864379	16 Oz. Clear Cup	1000/Cs	51.99
864380	20 Oz. Clear Cup	1000/Cs	61.99
864383	32 Oz. Clear Cup	500/Cs	53.99
864381	Flat Straw Slot Lid	1000/Cs	24.99

WAXED DELI PAPER

15" x 10^{3/4}"

500 CT. BOX

50450



9⁹⁹
BOX

HEAVENLY SOFT BATHROOM TISSUE

2 PLY - 4 PACK

50652

2.09 SRP

1³⁹
PACK



TOWELS CENTER PULL KRAFT 2 PLY

6/600 CASE 7005261

22⁹⁹
CASE



OVEN & GRILL CLEANER

GALLON BOTTLE

54012

6⁹⁹
BOX



MOLDED CARRY OUT TRAYS

4 CUP HOLDS 8 - 32 OZ.

300 CT. CASE

702836

62⁹⁹
CASE



SPOON STRAWS FOR SLUSHIES

300 CT. BOX

74602

5²⁹
BOX



POP-UP FOIL SHEETS

10^{3/4}" x 12"

500 CT. BOX 50620



29⁹⁹
CASE

DOMELID for SLUSHY CUPS

1.9" HOLE

1000 CT. 65230

49⁹⁹
CASE



RED CUPS MINI SHOTS

2 OZ. 20 CT.

65972



1⁷⁹
PACK

REGULAR BAGS at Low, Low, Prices!

2 LB.	500 CT.	50720	8.99
4 LB.	500 CT.	50760	10.99
5 LB.	500 CT.	50780	13.99
6 LB.	500 CT.	50800	14.99
8 LB.	500 CT.	50820	17.99
12 LB.	500 CT.	50860	22.99

EXTRA HEAVY DUTY BAGS

12 LB. HEAVY	400 CT.	50960	24.99
20 LB. SHORT BEER	300 CT.	51001	51.99
25 LB. SHORT BEER	300 CT.	51011	48.99

55 GALLON
EXTRA EXTRA HEAVY DUTY
BLACK CAN LINERS
100 CT. CASE
58019

42⁹⁹
CASE

WHITE CENTERPULL
TOWELS
6 ROLLS PER CASE
50582

28⁹⁹
CASE

BROWN ROLL TOWELS
7⁷/₈" x 350'
12 CT. CASE
50585

28⁹⁹
CASE

16⁹⁹
BUNDLE

PAPER TOWELS
15 ROLL/70 SHEETS BUNDLE
50603 **1.85 SRP**

22⁹⁹
BUNDLE

2 PLY TOILET TISSUE
36 ROLL/325 SHEETS BUNDLE
50641 **1.09 SRP**

BLACK PLASTIC 1/10
HANDLE BAGS
1000 CT. CASE
51096

11⁹⁹
CASE

COLD CLEAR
CUPS

57407	12 Oz. Cup	1000/Cs	45.99
52183	16 Oz. Cup	1000/Cs	47.99
57418	20 Oz. Cup	1000/Cs	60.99
56163	Flat Lid 12-20 Oz.	1000/Cs	25.99
56164	Clear Sip Lid NEW!	1000/Cs	32.00

FABRIC
NON-WOVEN
12x7x22 BAG
100/CASE 51112

12⁵⁵
CASE

HEAVY WEIGHT CUTLERY
ALL 100 CT. BOXES

55070	Forks	6⁴⁹ BOX
55080	Knives	
55090	Teaspoons	



TOBACCO & CIGARS

Applicable "STATE" OTP Taxes
Included Except Where Noted!



ON-LINE
ORDERING
Now Available!
Call Customer Service
for Details!



NEW!

EXCITING
DESIGNS
FROM BIC!

COUNTER CULTURE LIGHTERS

50 CT. TRAY

7270

58⁴⁹
TRAY

NEW
LOWER
PRICE!



75⁹⁵
TRAY

NFL LIGHTERS

50 CT. TRAY

2702 Ravens

2783 Commanders

2707 Eagles



Other NFL Teams May Be Available!



LIGHTERS

REGULAR 50 CT. TRAY 2513

Buy 1 at
47⁹⁹
TRAY

Buy 2 at
47⁵⁹
TRAY

Buy 3 at
46⁹⁹
TRAY



MINI 50 CT. TRAY 2514

Buy 1 at
40⁹⁹
TRAY

Buy 2 at
40⁴⁹
TRAY

Buy 3 at
39⁹⁹
TRAY



NEW!

58⁴⁹
TRAY

OUTDOORS COLLECTION

50 CT.
TRAY

7323



NEW!

58⁴⁹
TRAY

STREET ART

COLLECTION
50 CT. TRAY

7324



58⁴⁹
TRAY

**USO
"SUPPORT THE TROOPS"
LIGHTER COLLECTION**
50 CT. TRAY 6134



FLAVORED TOBACCO ITEMS NOT AVAILABLE IN D.C.



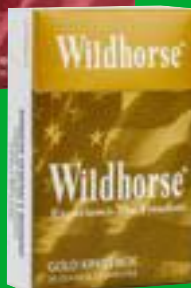
TOBACCO & CIGARS

Applicable "STATE" OTP Taxes
Included Except Where Noted!



WILDHORSE CIGARETTES

- 107 Gold Box Kings
- 127 Gold Box 100's
- 121 Green Box Kings
- 129 Green Box 100's
- 130 Menthol
- Silver 100's
- 123 Red Box 100's
- 106 Red Box Kings
- 128 Silver Box 100's



NOW!
3.00 OFF



SHIELD CIGARETTES

- 743 Blue Box King
- 708 Red Box King
- 744 Blue 100's
- 757 Menthol
- Green 100's
- 731 Menthol
- Silver 100's
- 742 Red 100's

WILDHORSE PREMIUM PIPE TOBACCO

6 OZ. BAG

- 3960 Regular
- 3961 Smooth
- 3962 Menthol



5.14 +OTP

16 OZ. BAG

- 3965 Regular
- 3966 Smooth
- 3967 Menthol



10.19 +OTP



CIGARETTE PAPERS

2870



ALL OTHER STATES

BUY 1 at
26.71

BUY 2 at
26.51

BUY 3 at
26.21

MD
PRICES
ONLY

BUY 2 at
39.73

BUY 3 at
39.43

BUY 1 at
39.93



DOUBLE PLATINUM CIGAR WRAPS



- BUY 1 @ **13.29 +OTP**
- BUY 6 @ **12.99 +OTP**
- BUY 12 @ **12.79 +OTP**
- BUY 25 @ **12.49 +OTP**



5 CIGARS for \$1.00

SAVE .25 PER BOX
When You Buy 24 Boxes
Mix or Match!



15 PACKS PER BOX

- 1760 Green Sweet
- 1710 Black Cherry
- 1713 Mango
- 1753 BeeBerry
- 1752 Watermelon
- 1784 Silver
- 1774 Blue Palma
- 1773 Wet & Fruity
- 1762 Strawberry Kiwi
- 1763 Black
- 1764 Buzz
- 1765 OG Kush
- 1767 Ta Ta
- 1778 Tropical Twist
- 1768 White Grape
- 4401 Jamaican Buzz
- 1771 Mota Island
- 1721 Russian Gem

PA Price!
8.49

VA Price!
9.99

DE Price!
10.74

MD Price!
13.74

DC Price!
15.28

HAT'S OFF FILTERED CIGARS

- 2201 Regular
- 2202 Menthol



VA Price!
11.49

DE Price!
12.28

MD Price!
15.46

DC/PA PRICE IS
MORE DUE TO
HIGHER TAX

FLAVORED TOBACCO ITEMS NOT AVAILABLE IN D.C.



TOBACCO & CIGARS

Applicable "STATE" OTP Taxes
Included Except Where Noted!

JUICE HEAD POUCHES

**NEW! MODERN ORAL
NICOTINE POUCHES**
in 5 Exciting Flavors and 2
Strengths... 6MG and 12MG

**INCREDIBLE SAVINGS!
INTRO
OFFER...**

**COUNTER
TOP
DISPLAY**

15⁰⁰
OFF DISPLAY

**Featuring All
of the Newest
Flavors & Strengths!**
50 CT. DISPLAY 7282

**REPLENISHMENT 5 CT SLEEVES
AVAILABLE IN THE FOLLOWING:**

BLUEBERRY LEMON MINT

7260 6MG 7261 12MG

PEACH PINEAPPLE MINT

7262 6MG 7263 12MG

RASPBERRY LEMON MINT

7264 6MG 7265 12MG

WATERMELON STRAWBERRY MINT

7266 6MG 7267 12MG

MANGO STRAWBERRY MINT

7268 6MG 7269 12MG



**20
POUCHES
PER CAN**



**AT
FALTER!**



**MINI BUTANE
GAS TORCH LIGHTER...TURBO!!**

Just in Time for End of Summer and Fall Fun!

12 CT. DISPLAY with
Torches Available in 4 Fun Colors,
Adjustable Flame, Durable Metal
Wick with Cap and Chain

INTRO PRICE!

32⁹⁹
DISP

7325

TIBURON

Premium Butane Gas

**AT
FALTER!**

7X ULTRA REFINED & ODORLESS

10.14 OZ.

12 CT.

7326

22⁹⁹

2.75 OZ.

12 CT.

7327

19⁴⁹



**T2
ROLLING MACHINE**
3910

**TOP-O-MATIC
ROLLING MACHINE**
3759

**MIKROMATIC
ROLLING MACHINE**
3834

3⁰⁰
OFF

3⁰⁰
OFF

1⁰⁰
OFF



**VIRGIN
UNBLEACHED
CONES**

Made to Create.

4304

1 1/4

4303

King

2⁰⁰
OFF



**GOLD
CIGARETTE
PAPERS 1.5
24 CT.**

2955

1⁰⁰
OFF



FLAVORED TOBACCO ITEMS NOT AVAILABLE IN D.C.



TOBACCO & CIGARS

Applicable "STATE" OTP Taxes
Included Except Where Noted!



Swedish Match

National Launch of Exciting Cigars!

**White Owl®
TIPS**

NEW! at FALTER!

**PLASTIC TIP CIGARS
SAVE on 2
15 CT. UPRIGHT
FOIL FRESH POUCH**

7387 Classic
7388 Smooth
7389 Wine
7390 Cherry

**PRICING
FLEXIBILITY!**



Swedish Match

National Launch of Exciting Cigars!

**White Owl®
TIPS**

NEW! at FALTER!

PLASTIC TIP CIGARS

**TRIAL OFFER
2 CIGARS \$1.29**

**15 CT. UPRIGHT
FOIL FRESH POUCH**

7383 Classic 7384 Smooth
7385 Wine 7396 Cherry



**game
LEAF**

NEW! at FALTER!
Limited
Time Offer!

WHITE CHOCOLATE

7391 5 for 3.79
7392 2 for 1.49
7393 SAVE on 2



**CHOCOLATE
LOVERS!**

game

NEW! at FALTER!
Limited
Time Offer!

**MVP
WHITE
RUSSIAN**

7394
2 for 1.29

7396
SAVE on 2



**DELICIOUS
TASTE!**

White Owl®

NEW! at FALTER!
Limited
Time Offer!

**SWEET PEACH
TEA
MOONSHINE**

7397
52 for 1.19

7398
SAVE on 2

**TASTES SO GOOD,
IT SHOULD BE
ILLEGAL!**



SHOW

NEW! at FALTER!

**LEAF NATURAL WRAPPER
15/2 PK
2 for \$1.29**

7328 Aromatic
7329 Banana Split
7330 Dark Leaf
7331 Diamond
7332 Platinum
7333 Russian Cream
7334 Strawberry Kosh



BACKWOODS

NEW! at FALTER!

**INTRODUCING...
DARK BERRY
ALL NATURAL
LEAF WRAPPER CIGARS**

8/5 PK. Limited
Time Offer!

7354



FLAVORED TOBACCO ITEMS NOT AVAILABLE IN D.C.



3501 Benson Avenue • Baltimore, MD 21227
(410) 644-6414
After Hr. Answering Service FAX (410) 646-3745
1 (800) 322-3491 (In Maryland) www.georgejfalter.com



Bonus Buy **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy** **BONUS BUYS!** **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy** **Bonus Buy**

Bonus Buy PAGE 2 	Bonus Buy PAGE 3 	Bonus Buy PAGE 4 	Bonus Buy PAGE 4
Bonus Buy PAGE 6 	Bonus Buy PAGE 7 	Bonus Buy PAGE 7 	Bonus Buy PAGE 8
Bonus Buy PAGE 17 	Bonus Buy PAGE 18 	Bonus Buy PAGE 19 	Bonus Buy PAGE 19

CHECK OUT THE NEW! ITEMS!!!

SEE PAGE 1 	SEE PAGE 4 	SEE PAGE 23 	SEE PAGE 23
SEE PAGE 2 	SEE PAGE 6 	SEE PAGE 23 	SEE PAGE 23
SEE PAGE 3 	SEE PAGE 7 	SEE PAGE 23 	SEE PAGE 23
SEE PAGE 23 	SEE PAGE 23 	SEE PAGE 23 	SEE PAGE 23